

In the last week the company Gostol-Gopan d.o.o. concluded a contract with a Roman buyer for a supply of automated line for bread production.

The line is of "key" type, comprising the entire plant facilities, i.e. from feeding and raw materials preparation to the final handling of a product, including the palletization of products, packed in cardboard boxes. The line specialities are technical complexity, total automation, requiring only a few operators for the line control as well as technological solutions providing lifetime over 30 days to the final product without any use of preservatives.

The value of the dealing exceeds EUR 4 million and presents an important milestone for the company. Such solution ranks Gostol-Gopan on the top of providers of complex technical and technological baking solutions.

The world economic crisis adversely affected the company Gostol-Gopan d.o.o. as the other providers of investment equipment. The reasons are mainly problems of buyers connected with the acquisition of assets for financing high investments into the equipment. The reduction of dealings is dramatic, especially in the Former Soviet Union. However, the already concluded contracts and the new contract have already provided work in Gostol-Gopan d.o.o. for more than 60 % of the planned annual sales turnover. Nevertheless, the company is continuing to search for new sales options, especially on the new markets, by offering more complex solutions, such as the just concluded contract with the Roman buyer.

The employees in the company count on the conclusion of more than two sales contracts in the following weeks, which could facilitate the way to achieve the set goals of the annual sales turnover of less than EUR 14 million. Since the production of such equipment also takes more than 6 months, the company tries to come to agreement with commercial banks and SID Bank on credits in order to finance the dealings and bridge the interim period.