

In Nova Gorica, March 6, 2007

## **FAVOURABLE RESULTS IN GOSTOL-GOPAN COMPANY**

**Gostol-Gopan's employees are satisfied with the results for the year 2006, and they confirmed this on the occasion of their Business conference organized last week in the hotel PERLA in Nova Gorica. Current conditions on the markets point out that this year is favourable as well, and that the growth planned will be within reach.**

Last week the Business conference was organized within Gostol-Gopan's employees in Nova Gorica, during which they analysed business results attained in the year 2006 and discussed once again all plans aimed at for the year 2007. Besides it they also organized the Sales conference as well, where all sales agents of the company seat and those coming from Moscow and Kiev representation offices gathered. The conference purpose was to examine the actual situation and all possibilities on the markets having been treated actively by all of them.

The year 2006 was a year in the series of last years which meant for Gostol-Gopan company a two-number degree of growth. During the last four years this degree of growth was increasing for more than 15% a year. In the year 2006 this degree was already 27,6%, and thus the total sales amounted to 17.500.000 EUR. The company GOSTOL-GOPAN sold its equipment and machines into 38 different countries, but the majority of the total sales represents its sales into 8 countries (nearly 90%): They reached the largest part of turnover with the Russian federation, and more than 1 (one) million EUR was realized also with their sales to Romania, Slovenia and Lithuania.

The above stated total sales brought of course favourable business results. The non-revised profit before taxation amounts to nearly 800.000 EUR, and thus it is 70% higher than that of the previous year. The exact data will be surely known by the end of this month.

It is planned for the year 2007 to increase the turnover for nine (9) % with regard to the year 2006's realization, and consequently to increase also the profit. Commercialists, those acting from the company seat location and those acting at Representation offices as well, confirmed at the Sales conference that such a result can be achieved, and that the market conditions confirm there are still enough possibilities of expansion.